



TEKKO® TRIO

1ST EVER TRIPLE ACTION IGR

Accurate Pest Control is a family owned and operated business servicing the Delmarva, DE area since 1995. Accurate has grown to be the largest pest control company in the area. They continuously work hard to provide the best service and products for their customers. "We take pride in the quality of our service because we believe it reflects on our family. Currently Accurate

is managed by a second generation and are looking forward to passing it to the third generation. "This may be a while since they are very young," Travis Nichols explains.

"The guys love it, and if they love it, I know that means good results!"

-Travis Nichols, General Manager
Accurate Pest Control, Laurel, DE

Accurate Pest Control employs more state certified technicians than any other company in the surrounding area. State certification is higher than the minimum state registration requirements. In fact, this is the requirement to own and operate a pest control company. State certification also requires annual training to maintain. They are also members of the National Pest Management Association.

Accurate Pest Control constantly evaluates the products they use. Nichols states, "In this ever changing business we are dedicated to selecting the products that provide the best results while being conscious of our environment and customers." When Nichols saw that Control Solutions Inc. (CSI) was now offering a product with 9% S-Hydropene AND two additional actives, he was happy to give it a try. They have been using the Tekko® Trio concentrate because it allows them to mix the rate & also the amount of product necessary to attack any job. With Accurate Pest Control's techniques, which have been perfected with over 140 years working experience, they had no doubt that the Tekko Trio formulation would be extremely effective against bed bugs and cockroaches. Although they haven't been using Tekko Trio for too long, already Nichols feels he can say this, "The guys love it and if they love it, I know that means good results!"

Nichols appreciates the service he gets from CSI and his sales representative, John Kurtz. Nichols reveals why it was easy to make the switch to Tekko Trio, "John is the reason we made the switch from the competition to CSI products almost exclusively. Pre-Covid, John would always stop by with new products and allow us a chance to test them out prior to making any final decisions on what we would put on our shelves. We service close to 8,000 customers, so we need to know that the products we are using are going to give our customers the protection they deserve."

